



Orangina Schweppes Belgium

Our specificity and our uniqueness lie on our history, which is based on our strong local roots and brands, while being part of the inspiring Suntory Japanese culture. Our specific 'Yatte Minahare/Go for it' way of thinking is our driving force, boosting our bold ambition to revolutionize drinking!

Our incredible brands: Schweppes, Oasis, Orangina, Gini, Dr Pepper, Canady dry, Riqles, Pulco & May Tea

Orangina Schweppes is actively looking for:

SALES REPRESENTATIVES RETAIL

WALLOON BRABANT/ HAINAUT/NAMUR

Young graduates, are you looking for a challenging experience within an international FMCG company? You might be the future talents Orangina Schweppes Belgium is looking for!

Our mindset

Orangina Schweppes Belgium believes its success is based on inspirational and entrepreneurial teams that are not afraid of challenges. To build a sustainable business, we also believe it is key to invest in our people development, in a collaborative and empowerment work environment.

Our adventure together

Management trainees will start on the field, where the business happens, as close as possible to the customer in order to

- Understand the dynamics of our business and the customer's needs
 - ✓ Retailers: Carrefour, Delhaize ...
- Add value to our business
- Understand the market trends, the competition and the environment
- Manage projects:
 - ✓ Improve the merchandising performance
 - ✓ Organize the priorities of the sales actions
 - ✓ Increase the ROI second placement
- You are in charge of promoting and selling our products to existing customers and prospects in the retail sector for the **WALLOON BRABANT/ HAINAUT/NAMUR** region.
- The sales representative is responsible for daily visits to sales outlets in his area in order to ensure an optimal availability of our products, the visibility of our brands, and to ensure good relations with customers in its sector.

Profile

- **Master degree** in Economics, Marketing or Commercial Engineering
- **Trilingual:** French, Dutch & English
- Strong interest to build a career within FMCG
- Eager to learn, team player, proactive, creative, result-oriented and organized
- You are known for your team spirit and your negotiating skills.

Our offer

- An attractive salary package incl. Company Car
- Multiples career opportunities
- Development programs & coaching

READY FOR A NEW CHALLENGE ?

Interested to work for Orangina Schweppes? Please send your resume and a covering letter to **Gatienne DUBOIS**, HR Business Partner at OSB.Recruitment@suntory.com. You want to know more about us, visit our websites: <http://www.oranginaschweppes.be/fr> & <http://www.suntory.com/>